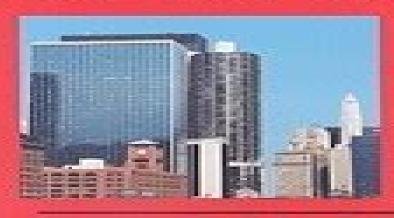
# SELLING REAL ESTATE SERVICES

THIRD-LEVEL SECRETS OF TOP PRODUCERS



FOR BROKERS,
LENDERS,
ARCHITECTS,
CONTRACTORS,
ATTORNEYS,
PROPERTY MANAGERS,
AND OTHER
REAL ESTATE ADVISORS

ROBERT A. POTTER

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