

How to run a People-first business
in a Digital-first world.



peoplework

Austin Allison • Chris Smith

Foreword by New York Times Best Selling Author
Gary Vaynerchuk

Peoplework How To Run A People First Business In A Digital First World

Bruce D. Keillor



Peoplework How To Run A People First Business In A Digital First World:

Peoplework Austin Allison,Chris Smith,2014-01-15 Handbook of Research on Social and Organizational Dynamics in the Digital Era Idemudia, Efosa C.,2019-08-30 Technology in the world today impacts every aspect of society and has infiltrated every industry affecting communication management security etc With the emergence of such technologies as IoT big data cloud computing AI and virtual reality organizations have had to adjust the way they conduct business to account for changing consumer behaviors and increasing data protection awareness The Handbook of Research on Social and Organizational Dynamics in the Digital Era provides relevant theoretical frameworks and the latest empirical research findings on all aspects of social issues impacted by information technology in organizations and inter organizational structures and presents the conceptualization of specific social issues and their associated constructs Featuring coverage on a broad range of topics such as business management knowledge management and consumer behavior this publication seeks to advance the practice and understanding of technology and the impacts of technology on social behaviors and norms in the workplace and society It is intended for business professionals executives IT practitioners policymakers students and researchers

Marketing in the 21st Century Bruce D. Keillor,2007-07-30 Marketing is the crucial connection between company and customer no enterprise can expect to succeed without a substantial investment in its marketing efforts Not surprisingly marketing is one of the core areas of study in the hundreds of business schools and MBA programs around the world and a vital department of virtually every business This dynamic set showcases the most current trends issues ideas and practices in marketing especially as the field evolves in the context of globalization and advances in technology From branding to public relations e tailing to customer retention strategies overseas expansion to promoting sports products Marketing in the 21st Century covers the full spectrum of marketing related issues in their business and cultural contexts Written by leading academic thinkers and business practitioners the four volumes highlight emerging and innovative practices illustrated through examples from around the world Volume 1 New World Marketing provides insights and tools for conducting business internationally with emphasis on market research market entry and distribution strategies and coverage of emerging markets including China India and Eastern Europe Volume 2 Interactive and Multi Channel Marketing explores the impact of new technologies on acquiring and retaining customers including discussion of direct and interactive marketing techniques customer data analysis and ethics in marketing Volume 3 Company and Customer Relations deals with such issues as reputation and trust building relationship marketing sales management and customer privacy Volume 4 Integrated Marketing Communication covers consumer demographics multi media communication strategies and micromarketing Collectively these volumes represent the state of the art in the field They are an essential resource for anyone studying teaching researching or practicing the art and science of marketing

Building Industrial Digital Twins Shyam Varan Nath,Pieter van Schalkwyk,Dan Isaacs,2021-11-02 Build your first digital twin MVP and gain first hand experience of using

the technology the challenges it presents and its impact on your organization

Key Features

- Create a digital twin prototype using Microsoft Azure Digital Twin
- Explore the digital twin approach to the design operations and maintenance of industrial assets and products
- Understand key characteristics and components of a digital twin through practical use cases and business scenarios

Book Description Digital twin technology enables organizations to create digital representations of physical entities such as assets systems and processes throughout their life cycle It improves asset performance utilization and safe operations and reduces manufacturing operational and maintenance costs The book begins by introducing you to the concept of digital twins and sets you on a path to develop a digital twin strategy to positively influence business outcomes in your organization You ll understand how digital twins relate to physical assets processes and technology and learn about the prerequisite conditions for the right platform scale and use case of your digital twins You ll then get hands on with Microsoft s Azure Digital Twins platform for your digital twin development and deployment The book equips you with the knowledge to evaluate enterprise and specialty platforms including the cloud and industrial IoT required to set up your digital twin prototype Once you ve built your prototype you ll be able to test and validate it relative to the intended purpose of the twin through pilot deployment full deployment and value tracking techniques By the end of this book you ll have developed the skills to build and deploy your digital twin prototype or minimum viable twin to demonstrate assess and monitor your asset at specific stages in the asset life cycle What you will learn

- Identify key criteria for the applicability of digital twins in your organization
- Explore the RACI matrix and rapid experimentation for choosing the right tech stack for your digital twin system
- Evaluate public cloud industrial IoT and enterprise platforms to set up your prototype
- Develop a digital twin prototype and validate it using a unit test integration test and functional test
- Perform an RoI analysis of your digital twin to determine its economic viability for the business
- Discover techniques to improve your digital twin for future enhancements

Who this book is for The digital twin book is for mid career subject experts including engineers and operations managers building their first prototype MVP using digital twin technology The book will help professionals responsible for mechanical process and reliability engineering domains You don t have to be a developer or programmer but beginner level programming skills will be helpful

Marketing in the 21st Century and Beyond Bruce D. Keillor, 2012-11-12 This book comprehensively addresses the key facets of marketing strategy and provides cutting edge direction for organizational success all in a single volume Marketing in the 21st Century and Beyond Timeless Strategies for Success contains invaluable information written by leading business experts successful entrepreneurs and recognized scholars The book is organized around four key areas of marketing company and customer relations integrated marketing communications interactive and multi channel marketing and global marketing Each of these broad categories is addressed in a manner that allows the reader to thoroughly explore the subject or hone in on a specific topic covered in the individual chapters The work is particularly unique in its treatment of interactive marketing and social media A valuable resource in its entirety or as a

topical academic reference this book is invaluable to business professionals of all levels and appropriate for an MBA level course text **Digital Entrepreneurship** Mariusz Soltanifar, Mathew Hughes, Lutz Göcke, 2020-11-13 This open access book explores the global challenges and experiences related to digital entrepreneurial activities using carefully selected examples from leading companies and economies that shape world business today and tomorrow Digital entrepreneurship and the companies steering it have an enormous global impact they promise to transform the business world and change the way we communicate with each other These companies use digitalization and artificial intelligence to enhance the quality of decisions and augment their business and customer operations This book demonstrates how cloud services are continuing to evolve how cryptocurrencies are traded in the banking industry how platforms are created to commercialize business and how taken together these developments provide new opportunities in the digitalized era Further it discusses a wide range of digital factors changing the way businesses operate including artificial intelligence chatbots voice search augmented and virtual reality as well as cyber threats and data privacy management Digitalization mirrors the Industrial Revolution's impact This book provides a complement of perspectives on the opportunities emanating from such a deep seated change in our economy It is a comprehensive collection of thought leadership mapped into a very useful framework Scholars digital entrepreneurs and practitioners will benefit from this timely work Gina O Connor Professor of Innovation Management at Babson College USA This book defines and delineates the requirements for companies to enable their businesses to succeed in a post COVID19 world This book deftly examines how to accomplish and achieve digital entrepreneurship by leveraging cloud computing AI IoT and other critical technologies This is truly a unique must read book because it goes beyond theory and provides practical examples Charlie Isaacs CTO of Customer Connection at Salesforce.com USA This book provides digital entrepreneurs useful guidance identifying validating and building their venture The international authors developed new perspectives on digital entrepreneurship that can support to create impact ventures Felix Staeritz CEO FoundersLane Member of the World Economic Forum Digital Leaders Board and bestselling author of FightBack Germany **HR Vista**, 2024-01-02 About HR Vista Explore HRVista the e magazine that brings you the latest trends practices and strategies in the world of HR Stay empowered with valuable insights that drive business success and foster strong organizational culture About This Edition In the face of the global pandemic HR has been instrumental in shaping a culture of compassion courage excellence equity and joy This inaugural issue themed PSU 2.0 Leading with Compassion delves into how public sector undertakings PSUs have navigated these challenging times with empathy and resilience **Leading Organizational Development and Change** Riann Singh, Shalini Ramdeo, 2020-07-08 This textbook covers the fundamentals of organizational development and change ODC theory while offering a comprehensive structured and systematic approach to guide change management strategies at the organization level It provides an in depth understanding of and the tools necessary for designing diagnosing implementing and evaluating organizational change interventions Students will be exposed to case

studies in ODC from selected international and Caribbean Latin American organizations demonstrating ODC in practice across a broad geographical context This textbook the first to offer a macro level perspective of ODC provides students with the tools needed to be successful in implementing change into today s organizations Business Data Communications and Networking Jerry FitzGerald,Alan Dennis,2009-01-09 Over the past few years many fundamental changes have occurred in data communications and networking that will shape the future for decades to come Updated with the latest advances in the field Jerry FitzGerald and Alan Dennis 10th Edition of Business Data Communications and Networking continues to provide the fundamental concepts and cutting edge coverage applications that students need to succeed in this fast moving field Authors FitzGerald and Dennis have developed a foundation and balanced presentation from which new technologies and applications can be easily understood evaluated and compared Advanced Human Resource Management Sajia Ferdous,2025-03-03 Advanced Human Resource Management provides comprehensive practical guidance on understanding and implementing key strategies across various HR functions This essential textbook for postgraduate and final year undergraduate students of HRM covers an expansive discussion on contemporary contexts theories and strategies for the various HR functions From topics such as talent and performance management to managing diversity and maintaining sustainability the book engages with how to apply different HR management approaches within organizations to achieve sustained competitive advantage Features include Analysis of the impact of HR strategies at the micro meso and macro levels of the organization Considerations of legal and policy implications of HR practices for ensuring compliance Evaluation of the effectiveness of HRM strategies across different organizational settings including large and small organizations as well as public and private sectors Self assessment quiz questions relevant case law and real world examples

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