REAL LEADERS DON'T DO POWERPOINT

HOW TO SELL YOURSELF
AND YOUR IDEAS



Real Leaders Dont Do Powerpoint How To Sell Yourself And Your Ideas

Ferris, Sharmila Pixy

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Real Leaders Don't Do PowerPoint Christopher Witt, Dale Fetherling, 2009-02-03 Think about the most powerful speech you ve ever heard a leader give What made that speech and that speaker memorable was likely a mix of authenticity stage presence masterful delivery and above all an inspirational message Nobody ever walked out of a great speech saying I loved the way she used PowerPoint Yet all too often speakers rely on tools like it to carry them through a presentation Real leaders speak to make a difference to promote a vision to change the way people think and feel and act Their ability to lead goes hand in hand with their ability to get their message across no matter what size audience they re addressing Drawing on his years of experience in coaching executives Christopher Witt shows not just how to make a speech but why and when you should make one His practical advice on how to take your game to the next level includes You are the message Who you are your character experience values shapes the message your listeners hear Content is king Delivery is important but it is only the helpful or unhelpful servant of your message So build each speech around one and only one Big Idea A confused mind always says no When you want your listeners to say yes you ve got to make them understand what you want them to do and why they should care Dare to do the unexpected Leaders know the rules and they know when why and how to break them In chapters that can be read in five minutes or less and in a book that can be gone through in one sitting Witt shows you how to become more confident more commanding more compelling speakers But this isn t just a book about speaking It s about leadership and about how people CEOs and PTA presidents small business owners and sales reps middle managers and techno geeks can present themselves and their ideas with greater impact Powering Up Anne Doyle, 2011-01-26

Teaching, Learning and the Net Generation: Concepts and Tools for Reaching Digital Learners Ferris, Sharmila Pixy,2011-11-30 Although a growing body of research demonstrates the need for education to adapt to the needs of the Net Generation research also shows that traditional teaching methods continue to dominate the classroom To stay effective higher education must adapt to the needs of this unique generation of digital natives who grew up with computer technologies and social media Teaching Learning and the Net Generation Concepts and Tools for Reaching Digital Learners provides pedagogical resources for understanding digital learners and effectively teaching and learning with today s generation of digital natives This book creates a much needed resource that moves beyond traditional disciplinary and geographical boundaries bridges theories and practice and addresses emerging issues in technology and pedagogy Real Leaders Don't Do Powerpoint ,2010 Becoming a Master Manager Robert E. Quinn, David Bright, Sue R. Faerman, Michael P. Thompson, Michael R. McGrath, 2015-01-28 Becoming a Master Manager is appropriate for management and organizational behavior courses that emphasize critical management skills that yield sound organizational results Developed from both theory and empirical evidence the text provides a compelling case for why managerial and leadership competencies are essential for employee engagement effective communication and sustainable organizational success The

competing values framework offers future managers a foundation for analyzing understanding and executing the behavior that will achieve positive performance productivity and profitability Engaging Virtual Meetings John Chen, 2020-10-20 Build a cohesive and high performing virtual team with this fantastic resource full of actionable advice and practical tips Engaging Virtual Meetings Openers Games and Activities for Communication Morale and Trust offers concrete strategies and practical tips for bringing teams together across the digital divide While many struggle to build teams in a virtual environment accomplished author John Chen has found ways to create team cohesion promote engagement and increase virtual participation In Engaging Virtual Meetings he shares these methods with you and also Describes virtual tools for promoting effective teamwork like the Participant Map Teaches you to optimize your teleconference setup for ideal audio and video Illustrates ways to apply these methods in any virtual environment including Zoom Microsoft Teams and more Explores how to debrief your participants to improve your methods over time Perfect for anyone working in or with the increasingly prevalent virtual environment Engaging Virtual Meetings is a great addition to the bookshelves of anyone interested in how to create and build engagement in team settings of all kinds Summary: Real Leaders Don't Do PowerPoint BusinessNews Publishing, 2014-11-12 The must read summary of Christopher Witt s book Real Leaders Don t Do PowerPoint How to Sell Yourself and Your Ideas This complete summary of the ideas from Christopher Witt s book Real Leaders Don t Do PowerPoint shows that when leaders speak they re not generally trying to dazzle their audience with their mastery of presentation technology In reality leaders speak to make a difference to promote their vision and to change the way people think In his book the author argues that in order to learn how to speak like a leader yourself you must learn how to shape your message in such a way that it will encourage your audience to think differently now and therefore act differently in the future This summary provides readers with the four essential elements of speaking like a leader and delivering high quality speeches and presentations that will make an impact Added value of this summary Save time Understand key concepts Expand your presentation skills To learn more read Real Leaders Don t Do PowerPoint and find out how you can learn to speak like a leader and influence people every time you deliver a presentation Library Journal ,2008 In the Company of Others J. Dan Rothwell, 2016 Combining current research with humor vivid examples and practical advice Rothwell brings human communication to life for students Now in its fifth edition In the Company of Others continues to use the communication competence model to help students apply theoretical lessons to their own skills The Conference Board Review ,2009

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