

SECOND EDITION, Revised and Updated

Performance Consulting

*A Practical Guide for HR
and Learning Professionals*

Dana Gaines Robinson
and James C. Robinson

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Performance Consulting A Practical Guide For Hr And Learning Professionals

Elaine Biech



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Performance Consulting Dana Gaines Robinson, James Robinson, 2008-04-01 In 1995 the first edition of *Performance Consulting* introduced a concept which has since become a cornerstone of the human resource learning and organizational development fields training and HR solutions do not take place in a vacuum but must be tied to an organization's business goals Performance consulting is a process in which a client and consultant partner to achieve business goals by optimizing workgroup performance In this updated edition Dana and Jim Robinson draw on what they've learned since the first edition was published twelve years ago providing both a robust conceptual framework and improved tools and techniques to help the reader move from the traditional role to that of a Performance Consultant They show readers how to form partnerships with management help to identify performance required to ensure that business goals are achieved and assist management in taking actions needed for performance to change They also illustrate the how to's for assisting management to identify the performance required to achieve business goals and determining the degree to which the work environment supports and encourages the performance required Effective HR and learning consultants master both the science the analytical and assessment techniques and the art the consultative and partnering practices of performance consulting For the science of performance consulting dozens of analytic tools templates and assessment techniques are provided in the book Regarding the art the Robinsons describe the concepts and practices of ACT building Access Credibility and Trust with business managers In addition two brand new chapters are dedicated to the skills of reframing requests for solutions into discussion of business goals and performance requirements and Initiating business goals discussions with business managers and identifying strategic opportunities to partner with those managers in a proactive manner *Performance Consulting Toolkit* The second edition of *Performance Consulting* references graphic and adaptable tools that can be downloaded to support the performance consulting work the Robinsons describe These tools are available to purchase and download from this product page See the Table of Contents link for the full listing of the tools Some tools in Adobe PDF can be printed and shared others in Microsoft Word can be adapted to your specific needs and application requirements

[ASTD Handbook for Workplace Learning Professionals](#) Elaine Biech, 2008-05-01 Here's the must have reference book for anyone involved in training human resources development and workplace learning Published by the most trusted name in the industry The ASTD Handbook for Workplace Learning Professionals is a required tool for all learning professionals This practical go to resource is a new contribution to the field comprising 50 chapters each authored by renowned industry practitioners The handbook offers the

most up to date methodologies and practices covering the entire range of the training and development profession and also includes valuable worksheets and tools on a companion CD ROM

The Six Disciplines of Breakthrough Learning

Calhoun W. Wick, Roy V. H. Pollock, Andrew McK. Jefferson, 2010-07-20

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Playing by the Rules Leanne M. Dzubinski, 2021-03-04

The purpose of this study was to understand how women lead and make meaning of their leadership in evangelical mission organizations Twelve executive level women were interviewed They described how they came to lead and told stories of their successes and challenges They also described their thoughts on why they were chosen to lead and what it was like to be a woman leader in their organizations Analysis of their stories revealed their challenges as well as

organizations ongoing ambivalence regarding women leaders Conclusions from the study and suggestions for improved organizational practice are offered

ATD's Foundations of Talent Development Elaine Biech, 2018-09-28 Your Talent Development Atlas If you've been directing your organization's talent development effort during the last few years you might think you're on a journey without a map There are few published resources to guide you in a challenge that many experts promise will only become more urgent and necessary in the coming years Elaine Biech a legendary leader in training and development understands the road ahead and has partnered with ATD to present a new book that will point the way ATD's Foundations of Talent Development Launching Leveraging and Leading Your Organization's TD Effort Biech imbues this comprehensive volume with the energy and passion she has manifested in a career spanning more than three decades In her hands you have a trusted adviser who provides guidance leadership and direction to your organization Biech painstakingly guides you over 36 chapters taking you from developing your talent development strategy creating an operating plan and reinforcing your organization's talent development mindset through design and delivery measurement and evaluation and preparing for the future No matter where you are in your development you will be able to pick up this book and select chapters that describe how you can help your organization What's more Biech has included a new customized model to assist you Plus she's invited dozens of her friends and colleagues to contribute well known authors ATD subject matter experts and icons in the field to present a cross section of voices and approaches in the field In 2018 ATD celebrates its 75th anniversary by delivering ATD's Foundations of Talent Development its first published reference to the profession it leads and supports Think of this book as your professional atlas

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Performance Architecture Roger

Addison,Carol Haig,Lynn Kearny,2009-03-30 Performance ARCHITECTURE The Art and Science of Improving Organizations is a hands on guide to real world techniques for improving performance within the workplace This important book explores the Human Performance Technology Landscape model that was presented in the bestselling book the third edition of Handbook of Performance Technology Framed by the Landscape model and supported by other proven models and tools the book provides effective structures for anyone who needs to develop their performance improvement skills and knowledge and achieve results A cutting edge resource this book draws on the experiences of the authors in combination with the work of notables in human performance technology including Geary Rummler Don Tosti Judith Hale Dale Brethower Roger Kaufman and many others The authors identify and demonstrate how performance at three levels worker individual team work process practice workplace organization impacts results in organizations They also show how to scale performance improvement activities and apply them successfully to projects or initiatives of various sizes This is an excellent practical guide to the field of Human Performance Technology communicated in straightforward language The authors have given a broad audience access to solid research based methods and tools for improving the performance of people at any and all levels of organizations CARL BINDER CPT PhD senior partner Binder Riha Associates Performance Architecture gives you concrete ideas about how to improve performance in the workplace Adding it to your library is a must JUDITH HALE CPT Ph D Hale Associates [The Journal for Quality and Participation](#) ,2008 **The Field Guide to the 6Ds** Andy Jefferson,Roy V. H. Pollock,Calhoun W. Wick,2014-04-10 Practical guidelines for implementing the six disciplines of breakthrough learning The Six Disciplines of Breakthrough Learning has become a standard for companies serious about increasing the return on their investment in learning and development Now the authors help workplace learning professionals apply the concepts of their bestselling book With real world applications case studies how to guidelines and practical advice and examples for implementing the 6Ds The 6Ds Fieldbook Beyond ADDIE will help organizations substantially increase the return on investment and decrease learning scrap the potential value that goes unrealized in many learning and development initiatives Helps OD professionals apply the concepts of the bestselling Six Disciplines of Breakthrough Learning Includes all new case studies examples tools and best practices in use by organizations that have successfully used the 6Ds Taps into the experience and expertise of 6Ds practitioners Linking to social media to enhance the lessons of the book The 6Ds Fieldbook is an easy to use and widely applicable guide to getting the most from learning and development **ATD's Action Guide to Talent Development** Elaine Biech,2018-09-28 Get Started Now Take Action Staying ahead of change in the world your organization and your profession requires action You learned a lot to launch your organization s talent development effort As you position it for the future what you need to know grows exponentially As futurist Ray Kurzweil once said If I take 30 steps linearly I get to 30 If I take 30 steps exponentially I get to a billion How do you prepare for exponential growth In ATD s Action Guide to Talent Development A Practical Approach to Building Organizational Success industry expert and bestselling

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