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# PUBLISHING FOR PROFIT

Successful Bottom-Line Management for Book Publishers



# THOMAS WOLL

Foreword by Dominique Raccah Publisher, Sourcebooks

# <u>Publishing For Profit Successful Bottom Line</u> <u>Management For Publishers</u>

**Publishers Weekly** 

#### **Publishing For Profit Successful Bottom Line Management For Publishers:**

**Publishing for Profit** Thomas Woll,2010 Publishing is a rapidly changing business and this comprehensive reference is right in step covering operations finances and personnel management as well as product development production and marketing Written for the practicing professional just starting out or looking to learn new tricks of the trade this revised and expanded fourth edition contains updated industry statistics and benchmark figures features up to date strategies for creating new revenue streams such as online marketing and sales and e book publishing and provides new information on using financial information to make key management decisions More than two dozen highly practical forms and sample Publishing for Profit Thomas Woll, Dominique Raccah, 2014-04-01 contracts for immediate use are also included Publishing in the 21st century is a rapidly changing business and this highly readable and comprehensive reference covers it all editorial acquisition and process the importance of metadata operations procedures financial benchmarks and methods and personnel management as well as product development production and sales and marketing Written for the practicing professional just starting out or looking to learn new tricks of the trade as well as self publishers who want to understand the industry this revised and expanded fifth edition contains updated industry statistics and benchmark figures features up to date strategies for creating new revenue streams approaches to online marketing and sales key concepts of e book publishing and provides new information about using financial information to make key management decisions A new title P L that incorporates e books is provided Over 30 highly practical forms and sample contracts are also included for up to the minute Publishing For Profit Allen Woll,1998-09-04 Publishing is a rapidly changing business and this readable and advice comprehensive reference is right in step covering operations financial and personnel management as well as product development production and marketing Written for the practicing professional just starting out or looking to learn new tricks of the trade this revised and expanded edition contains updated industry statistics and benchmark figures features a new chapter on e marketing and provides new information about using financial information to make key management decisions Highly practical forms and sample contracts are included for up to the minute advice **The Publishing Business** Kelvin Smith, Melanie Ramdarshan Bold, 2018-02-22 The Publishing Business is an invaluable guide to understanding what book publishing is and what it might become Using popular and current examples this second edition demonstrates that to succeed publishers must prove their commitment to producing accurate attractive and well edited content their ability to innovate pioneering digital technologies and their dedication to promoting their titles to new audiences This book explains the responsibilities at each stage of the publishing process describes current roles and practices and provides much food for thought on how publishers can ensure their skills remain relevant in the digital age Fully updated to take into account recent developments in the publishing world this new edition also includes additional real world examples from a variety of publishing sectors insightful interviews with industry experts and new and updated activities throughout Beautifully designed

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